



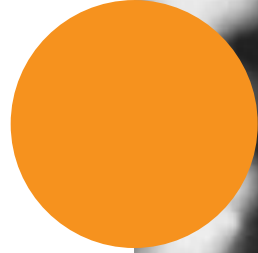
# Lindfield Partners

essential management services

Business advice and mentoring  
services without any hidden  
agendas.

[WWW.LINDFIELDPARTNERS.COM.AU](http://WWW.LINDFIELDPARTNERS.COM.AU) | +61 2 8407 9372





# A shared passion

As a dynamic, independent Sydney-based management consultancy, all partners are former CEOs and senior executives with the practical experience to make a difference in your business.

# Our vision

We aim to provide forward-thinking business advisory services to the SME marketplace, enabling our clients to achieve their goals at different stages in their business lifecycle.

# Why Lindfield Partners?

- **We'll understand your needs**

Do you own a successful business and are looking for an experienced team to take your business to the next level?

We will work with you to clearly establish what your priorities are.

- **A trusted partner with no hidden agendas**

We want the best for your business.

Our guarantee to you is that Lindfield Partners will only take on projects where we can add value to our clients.

We have  
successfully  
enabled,  
supported and  
advised  
businesses  
on:

- ✓ Meeting their strategic ambitions
- ✓ Maximising shareholder value
- ✓ Driving value from innovation and project enablement
- ✓ Delivering an effective marketing strategy
- ✓ Improving revenue growth
- ✓ Producing accurate and effective business reporting
- ✓ Securing funding
- ✓ Building executive and management capability
- ✓ Succession planning
- ✓ Acquiring and merging businesses
- ✓ Selling the business
- ✓ Outsourcing business operations

+ more

## ● Accounting

We offer competent technical capabilities, a client-focused culture and access to respected professionals delivering a range of accounting services.

## ● Business Growth

We offer services in business process improvement, government tenders, new product and service innovations, sales and marketing plans and project management.

## ● Business Startup

We aid in processes such as incubation, commercialisation of IP and angel investing.

# Our Services





## ● Capital Raising

Our capital raising services covers several key steps including: information memoranda, private investor introductions, shareholder agreements and bank financing.

## ● Mentoring

Our mentoring services will assist the business owner or CEO to take substantial business risk out of the process for developing your business through the expansion phase beyond start up.

## ● Executive Search

Our experienced team will offer a range of HR services working with our partners to recruit and retain the best talent available for your organisation.

## ● Board Advisory

We help our clients build qualified, experienced and diverse boards; appoint non-executive chairmen; advise on board succession and corporate governance issues; and provide tailored non executive director and board services.

## ● Strategic Planning

Guidance in determining the future direction of the business and establishing measurable KPIs for the executive team.

## ● Succession Planning

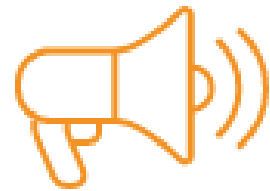
We focus on a range of succession planning options including retention planning and buy-sell planning.

## ● Mergers & Acquisitions Services

This includes company valuations, due diligence and negotiation strategy.



# Our Industry Experience



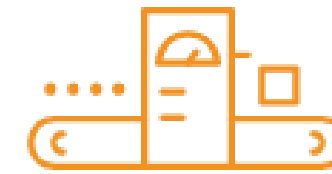
Advertising and  
Public Relations



Aged Care and  
NDIS



Food and  
Beverage



Manufacturing



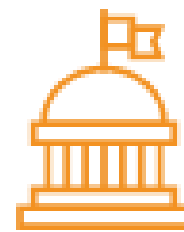
Mining



Professional  
Services



Retail



State and  
Commonwealth  
Governments



Tourism



Transport and  
Distribution



# The Team

Our passionate, experienced and dedicated team of Business Partner professionals work together with one aim – to provide reliable, approachable and expert service in a “one stop business consultancy.”



**John Scutt**

Managing Director

The founding principal, John Scutt has worked in Board and CEO roles across the Asia Pacific region covering a range of industries and has enjoyed a high level of commercial success.



**Paul Byers**

Partner and Senior

Consultant

Partner and senior consultant, Paul Byers has worked in branded FMCG/Food and Beverage industries at Board and CEO levels across the Asia Pacific region.



**Ivor Reed**

Partner and Senior Consultant

Ivor has worked in senior General Management roles across a range of functions in the Financial Services, Oil & Gas, Tier 1/2 Professional Services Management Consulting, Defence and Transport business sectors.

# Contact us

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